

القسم الأول: الاستفسارات الواردة من المناقصين مع الردود عليها:

Q1	Lot 1 Regarding network connectivity, the RFP requests two adapters, each with one 10Gb port. Would it be acceptable to propose one adapter with two 10Gb ports, as single-port 10Gb adapters are not available?
A1	For full HA, not accepted
Q2	Lot 1 Regarding disk pricing for the upcoming three years, we cannot commit to fixed pricing due to significant market changes and fluctuations. Disk prices may increase or decrease considerably during this period. Would it be acceptable to exclude a fixed-price commitment for disk pricing for the next three years?
A2	Fixed Price commitment for disks is not required.
Q3	Lot 1 Regarding network connectivity, is it the bidder's responsibility to provide the SFPs for the switching side?
A3	yes
Q4	Lot 2 Would a SAS SSD be acceptable instead of NVMe, given that the SSD provides high performance and will be used as a cache?
A4	NOT accepted.
Q5	Lot 2 Regarding the CPU, would it be acceptable to propose a 2.0 GHz processor instead of the 2.1 GHz specified in the RFP?
A5	accepted
Q6	Lot 2 Regarding network connectivity, the RFP requests two adapters, each with one 10Gb port. Would it be acceptable to propose one adapter with two 10Gb ports, as single-port 10Gb adapters are not available?
A6	Not accepted
Q7	Lot 2 Regarding network connectivity, is it the bidder's responsibility to provide the SFPs for the switching side?
A7	yes
Q8	Lot 2 Regarding disk pricing for the upcoming three years, we cannot commit to fixed pricing due to significant market changes and fluctuations. Disk prices may increase or decrease considerably during this period. Would it be acceptable to exclude a fixed-price commitment for disk pricing for the next three years?
A8	Fixed Price is not required.
Q9	Lot 3

	Regarding the SAN switch, should the web management interface include advanced features such as zoning, fabric configuration, device management, and other related functions?
A9	Refer to the RFP specs
Q10	Lot 3 Regarding the block storage controller, does the requirement for 24 cores refer to the entire storage system or to each controller? If it is per controller, would the total requirement be 48 cores for the two controllers?
A10	The requirement is 24 CPU cores per storage controller. Since the proposed storage system consists of two Active/Active controllers, each controller shall have a minimum of 24 CPU cores, so that in a total of 48 CPU cores
Q11	Lot 3 Regarding the block storage system memory, would it be acceptable to propose 192 GB instead of the requested 256 GB, given that the new storage architecture relies less on system memory and leverages the CPU more heavily for processing and performance?
A11	Not Accepted
Q12	Lot 1 The required processor is described as an “Intel Xeon 6 Performance Gold, 32 cores, 2.9GHz base frequency.” However, current Intel Xeon 6 processors no longer use the “Gold” designation. Can we offer the Intel Xeon 6737P processor, providing 32 P-cores and a 2.9GHz base frequency,
A12	Accepted
Q13	بخصوص البند (Lo2 Cluster II HA Site) مواصفة Storage Capacity2: 6x 7.68TB NLSAS, can we participate using 6 x 12TB NLSAS instead هل من الممكن تقديم (12TB NLSAS) بدلا من (7.68TB NLSAS)
A13	Accepted, minimum 8 TB NLSAS
Q14	Lot 1 Alternatively, if “7.68TB NLSAS” was intended to mean 7.68TB SSDs, please confirm that NVME SSDs—not near-line SAS HDDs—are required.
A14	Accepted with same capacity.
Q15	Lot 1 +2 Considering the differences between the Main Site and HA Site specifications—particularly the all-NVMe storage at the Main Site compared with the hybrid NVMe and near-line SAS storage at the HA Site—please confirm the intended operating model between the two sites: Is the HA Site intended to operate as an active/passive disaster-recovery site using asynchronous or NearSync replication, where workloads would run at the HA Site only following a failover?

	Or are both sites intended to operate in an active/active model using synchronous replication or Metro Availability, with either site expected to provide equivalent production performance? If an active/active model is required, please confirm whether the HA Site configuration should be aligned more closely with the Main Site in terms of compute, memory and all-NVMe storage?
A15	Refer to the MoDEE requirement.
Q16	Lot 3 – Hyper-V Servers and SAN Switches The server specification requests “2 × 480TB Mixed Use NVMe” drives per server. Please confirm that the intended capacity is 480GB rather than 480TB. If these drives are required only for operating-system boot and will be configured in RAID 1, would MODEE accept 2 × 480GB M.2 NVMe Read-Intensive drives instead of Mixed-Use NVMe drives?
A16	The required specification is 2 × 480GB Mixed-Use NVMe drives per server. The proposed 2 × 480GB M.2 NVMe Read-Intensive drives with RAID 1 are not acceptable.
Q17	Regarding to the below note in the RFP : The bidder shall commit to provide legal source of list price for Disks and RAM and maintain a fixed discount percentage on Disks and RAM for a period of five (5) years from commencement date and provide legal source of list price. ZainTECH response : <u>Kindly confirm whether this condition can be excluded from our proposal</u> as the vendor cannot commit to maintaining fixed list prices or a fixed discount percentage on Disks and RAM for a period of five (5) years, as pricing is subject to periodic changes based on the vendor's global pricing policies and market conditions. Therefore, this requirement is not feasible from the vendor's side. Official list prices can be provided at the time of quotation through authorized sources.
A17	Accepted.
Q18	Lot 1+2 Can we offer SSD boot-optimized storage instead of NVMe storage?
A18	Not Accepted
Q19	Is it acceptable to provide 7.6 TB disks instead of 7.68 TB disks?
A19	For NVMe in accepted.
Q20	يرجى التفضل و الموافقة على تعديل صلاحية العروض لتصبح 30 يوما بدلا من 60 يوما وذلك لظروف القوة القاهرة العالمية التي اثرت على خطوط الانتاج و سلاسل التوريد و التي بدورها ادت الى تقليص صلاحية العروض من الشركات الام (المصانع) , علما انه قد تم اعتماد هذه المدة كصلاحية عروض في عدد من العطاءات لمؤسسات حكومية مختلفة مثل :-

	وزارة التربية والتعليم – عطاء رقم 2026000660 – طابعات و شاشات تفاعلية لوزارة التربية والتعليم . دائرة الجمارك الاردنية – عطاء رقم 2025001480 – اجهزة حاسوب عدد 200 و 150 طابعة. دائرة الجمارك الاردنية -عطاء رقم 2026001600 – اجهزة حاسوب عدد 250 . وزارة الصحة – عطاء رقم 2026001617 – اجهزة حاسوب عدد 450 و طابعات ليزيرية و ماسحات ضوئية المركز الوطني للامن السيبراني – عطاء رقم 2026001523 – اجهزة حاسوب محمول عدد 82 .
A20	تقرر تعديل مدة صلاحية العرض لتصبح 30 يوماً من تاريخ إيداع العروض.
Q21	يرجى التفضل و الموافقة على زيادة مدة التوريد لتصبح 180 يوماً بدلا من 150 يوماً وذلك لظروف القوة القاهرة العالمية التي اثرت على خطوط الانتاج و سلاسل التوريد لدى الشركات الصانعة .
A21	مقبول
Q22	يرجى توضيح تفاصيل التدريب المذكور في دعوة العطاء (3.1 Winning bidder Activities : Provide training as described in item 3.3)
A22	Local training for 10 attendees for Nutanix administration.
Q23	بخصوص طلبكم تقديم اسعار ال (Disks and RAM) في العرض المالي و الالتزام بها طوال مدة الدعم الفني كما جاء في البند Scope of Work and Deliverables: The bidder shall commit to provide legal source of list price for Disks and RAM and maintain a fixed discount percentage on Disks and RAM for a period of five (5) years from commencement date and provide legal source of list price. فانه يؤسفنا أعلامكم عدم امكانية الشركات الصانعة بالالتزام باسعار ثابتة طيلة فترة الدعم الفني , نتيجة الارتفاعات السعرية الغير مسبوقه و الدورية على اسعار وحدات التخزين و الذاكرة العشوائية من بداية عام 2026 .
A23	تثبيت أسعار وخصومات disks and Rams غير مطلوب
Q24	بخصوص البند (3. 3.2.3 Hyper-V Cluster) هل مطلوب (Hyper-V Replication)
A24	Bidder scope is just to build the Hyper-V cluster on the provided HW
Q25	Lot 1 Please clarify the requirement for “6 × 7.68TB NLSAS” drives per node. If MODEE requires near-line SAS HDDs, 7.68TB is not a standard HDD capacity. In this case, can we offer the following configuration per node? This configuration provides approximately 63.36TB raw capacity per node, exceeding the requested 61.44TB raw capacity per node. 2 × 7.68TB NVMe SSD. 4 × 12TB near-line SAS HDD.
A25	Refer to the Q13
Q26	بخصوص طلبكم Support: Must specify single disk price in the financial proposal for future needs and these prices must be fixed during support period يؤسفنا أعلامكم عدم امكانية الالتزام بسعر ال (Disk) طول فترة الدعم المجاني وهي ثلاث سنوات
A26	Not required
Q27	بخصوص البند (Lot 3 Block Storage)

	Storage controller: The requested is (back-end ports, interconnects between enclosures and controllers). Our product does not have an external connection between controllers; it has an internal connection. So Back-end Ports are not needed in this case , is this acceptable?
A27	The back-end ports is for expansion capabilities not controllers communication, it is accepted to ignore this point if you proposed another expansion technology fulfill Modee expected needs
Q28	(Lot 3 Block Storage) بخصوص البند Storage controller: The requested is (that the storage controller must utilizing Intel® Xeon® Scalable /AMD processors, with minimum 24 CPU Cores). Our midrange product supports 16 Core AMD per controller, is this acceptable
A28	Not Accepted
Q29	(Lot 3 Block Storage) بخصوص البند RAW Capacity: The requested is (4* 7.68TB NVMe SED Drives. And 12* 7.68 TB SAS SSD 12Gb/s, Read Intensive), our product supports 6.6TB NVME and 13.2TB NVMe drives as drive capacity. Can we participate using one of the following options? • Option1 :19*6.6TB NVMe Drives (125.4TB RAW Capacity) instead of the requested 16*7.68TB (122.88TB RAW Capacity) Option 2: 10*13.2TB NVMe drives (132TB Raw capacity) instead of the requested 16*7.68TB (122.88TB RAW Capacity)
A29	Our required capacity is 122.88 TB. Any capacity equal to or greater than 122.88 TB is acceptable with at lest 25% NVMe Disks
Q30	(Lot 3 Block Storage) بخصوص البند Expansion: the requested is (NVMe Backend ports for expansion capabilities) • Our proposed storage system uses a different architecture. The proposed 2U storage system supports up to 32 NVMe drives (Using EDSFF NVMe Drives) within the base system itself, without requiring an additional expansion enclosure. This provides the required scalability directly within the initial 2U chassis.In comparison, traditional architectures may provide fewer drive slots per 2U chassis and rely on external expansion enclosures to increase capacity. Our proposed architecture effectively provides the equivalent of expansion capability from day one by offering 32 NVMe drive slots in the base 2U system. Therefore, although the proposed system does not provide external NVMe backend ports for additional expansion enclosures, it provides 32 NVMe drive slots in the initial chassis and eliminates the need for external expansion for the supported configuration. Based on the previous justification , Can we propose 2U storage system with 32 NVMe drive slots, without external NVMe expansion capability, please confirm.
A30	Accepted
Q31	Lot 1 The required processor is described as an “Intel Xeon 6 Performance Gold, 32 cores, 2.9GHz base frequency.” However, current Intel Xeon 6 processors no longer use the “Gold” designation. Can we offer the Intel Xeon 6737P processor, providing 32 P-cores and a 2.9GHz base frequency,

A31	Accepted
Q32	Lot 1 Please clarify the requirement for “6 × 7.68TB NLSAS” drives per node. If MODEE requires near-line SAS HDDs, 7.68TB is not a standard HDD capacity. In this case, can we offer the following configuration per node? This configuration provides approximately 63.36TB raw capacity per node, exceeding the requested 61.44TB raw capacity per node. - o 7.68 × 2TB NVMe SSD. - o 12 × 4TB near-line SAS HDD.
A32	Refer to the Q13
Q33	Lot 1 Alternatively, if “7.68TB NLSAS” was intended to mean 7.68TB SSDs, please confirm that NVME SSDs—not near-line SAS HDDs—are required.
A33	Refer to the Q13